



# LEADERSHIP RESOURCES

Leadership and Team Development Specialists



## The Company

Leadership Resources – a progressive management development consultancy on a mission to help businesses achieve their goals

## The Solutions

- Leadership Development
- Team Development
- Customer Service Development
- Key Account Management

## The Results

- Motivated Teams
- Focussed Leaders
- Effective Operations
- Profitable Clients

## **"White Water" Leaders**

In today's rapidly changing, ever challenging market place, organisations don't just need 'Managers' who can look after the 'physical' resources of their organisation. What is needed are "White Water Leaders" who can ride the rapids of change and uncertainty by harnessing and engaging the hearts and minds of their 'emotional' resources i.e. their people!

It is of little use running a leadership development programme "off the peg". It must be tailored to your particular organisation and culture. We therefore insist on carrying out a pre-programme audit to understand precise objectives and the culture against which the basics of the programme will be laid.

Our programmes are aimed at developing key leadership skills for leaders at all levels.

### **Critical skills usually covered include:**

- **Defining what leadership is**
- **Examining what leaders should do**
- **Examining different leadership styles and how and where to apply them**
- **Realising the effect that the leader's behaviour has on their people**
- **Understand motivation and how to apply it**
- **Dealing with the process of change**
- **Communicating with the team through effective meetings and briefings**
- **Carrying out performance reviews**
- **Dealing with conflict**
- **Managing stress**
- **Managing time effectively**
- **Coaching skills**
- **Interviewing and inducting new people**
- **Making presentations**

As a result of this development your leaders will become far more self aware, and more aware of their people resource, and more flexibly equipped to deal with the ever increased demands of today's business environment – therefore giving them a far better chance of delivering the bottom line results that you need!

***Leadership is not a divine gift, it can be learnt and applied to enhance performance and results.***